

# YOUNG BASILE



## Jayme Hurwitz

Senior Counsel

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### Admissions

- State of New York

### Education

- University of Buffalo, School of Law, J.D., Finance Transactions Concentration, 2004
- St. John Fisher University, Master of Science, International Relations, 2001
- Tufts University, Bachelor of Arts, History, 1996

Mr. Hurwitz has spent two decades assisting all manner of domestic and international public and private companies in the creation, structuring, financing, development and growth of their businesses, across sectors as varied as adtech, construction, education/childcare, SaaS/application development, food/beverage/supplements, restaurants, health care, utilities, consumer goods, industrial manufacturing, and franchising.

### Industry Experience

Mr. Hurwitz is an experienced corporate, commercial contracting, and mergers/acquisitions attorney with significant legal experience in virtually every aspect of business and corporate law, including domestic and international corporate entity formation, structuring and governance, regulatory compliance, stock and asset transactions, structured lender, venture capital and private equity financing, contract review, negotiation and templating, commercial real estate transactions and leasing, trademark prosecution and maintenance, general employee and executive compensation matters, and strategic business planning.

### Representative Transactions

- Represented an international software company in a \$295MM credit refinance with mezzanine structuring, involving major private equity lending houses and management of international contract and security documents across 5 countries.
- Represented a global satellite communications manufacturer in a \$150MM stock sale to a public multi-national military communications contractor.
- Represented an automotive parts distributor in an \$80MM asset acquisition of a competitor, including major corporate restructuring and \$40MM of mezzanine debt refinancing.
- Represented an international time and frequency synchronization provider in a \$20MM merger with a French corporation listed on NYSE Euronext, including international regulatory compliance.
- Represented a public international footwear and apparel manufacturer in a \$15MM stock sale of its military boot manufacturing division.
- Represented a Florida nutraceutical/supplement company on a \$35MM cross-border sale of all equity holdings to a publicly-traded Canadian cannabis industry acquirer.
- Represented Mexico City-based venture capital aggregators in the creation and funding of domestic U.S. start-up entities, and the related completion of \$25MM in investment tranches.
- Represented a SaaS mobile tour platform application developer in both the \$7.5MM stock/cash acquisition of an international industry competitor based in New Zealand, and the \$5MM asset acquisition of a domestic industry competitor from Massachusetts.

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## Jayne Hurwitz

Senior Counsel

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### Representative Transactions continued

- Represented an international apparel and accessory manufacturer in the structuring of a designer clothing brand aggregation business, including \$20MM in debt financing.
- Represented individual management entrepreneurs in the \$10MM equity purchase of an international sweepstakes and contest administration company.
- Represented a venture capital investment group in the \$15MM acquisition of a commercial plumbing/utilities contractor operating in the American northwest.
- Represented several Tim Horton's franchisees in the asset sales of multiple franchise locations back to the Canada-based corporate franchisor.
- Represented REIT ownership in entity creation/re-structuring and a series of related equity redemption and purchase transactions, valued at over \$30MM.
- Represented numerous companies in commercial real estate purchase and sale transactions with underlying bank or private lender financing, for locations valued at \$5MM – \$50MM, as well as in post-purchase leasing and financing matters.
- Represented an optometry/optician services practice in the \$5MM sale of its business and assets to an integrated health system, including post-transaction employment and consulting agreements, real estate leasing, and performance-based payment structures.
- Represented a chiropractic practice in the acquisition and development of additional locations and the related hiring of professional and staffing personnel, as well as in the acquisition of the businesses and operations of several retiring chiropractic practitioners.
- Represented accounting firm partners in: (a) the merger of their firm with and into another small local accounting office; and (b) the subsequent absorption their collective accounting practices and business interests into a larger state-wide accounting firm.