

YOUNG BASILE

Practice Area | Transactions

Young Basile handles sophisticated technology-related transactions for venture-backed start-ups, established technology vendors, traditional manufacturers, investors and enterprise customers.

Our Capabilities

Our transactions team handles financings and acquisitions, domestic and foreign licensing, outsourcing, strategic alliances and distribution arrangements such as OEM and VAR agreements.

Technology Focus

With a presence in Silicon Valley, Young Basile has extensive experience working in high-technology industries such as software, electronics and medical devices. This experience allows us to quickly understand our technology clients' business models and objectives and to more effectively identify pitfalls and opportunities in each transaction. Because we have handled so many transactions in this area, we can also leverage past experience to deliver faster results with greater value to our clients.

We frequently represent both vendors and customers in these industries, handling commercial transactions in technology and related services such as licensing, outsourcing, system integration, application development and ASIC design. For vendors, we offer pragmatic, nimble advice to close deals quickly - without giving away the store.

For customers, we offer seasoned assistance in negotiating with vendors, drafting contracts and reducing risk and cost in technology procurement.

Alliances and Distribution

Young Basile has significant experience in drafting and negotiating contracts to build alliances and distribution relationships. We understand the special dynamics of these transactions and, in handling these matters, we protect our clients' interests without undermining the foundations for productive collaboration.

Cloud, Internet and E-Commerce

Our lawyers have significant experience in handling Internet-related transactions and matters, including SaaS agreements, website development, cloud computing, co-branding and affiliate agreements, privacy, online contracting and security.

Acquisitions and Divestitures

Young Basile represents buyers and sellers in acquisitions and divestitures of intellectual property and technology-related assets. We frequently support merger and acquisition counsel in these transactions by evaluating the intellectual property portfolios and commercial contracts of target companies.

Strategic Counseling

We offer clients practical, insightful advice on legal issues relating to technology, including strategies for commercializing intellectual property and avoiding IP claims by competitors, use of open source code and participation in standard-setting bodies.