

YOUNG BASILE

Industry | Information Technology

We offer a full range of legal services geared to the needs of information technology companies. Our clients in this area include software publishers, hardware manufacturers and service providers, ranging from startups to established, publicly traded companies. What makes our firm unique is our deep understanding of the IT industry based on decades of experience.

Our Capabilities

From ASICs to outsourcing, our attorneys understand IT technology and technology businesses. Most have technical backgrounds and industry experience in software, electronics, or semiconductors. For our clients, this means that:

- We quickly understand business models and objectives, which saves time and avoids mistakes.
- We are a true strategic partner, offering advice and insights grounded on our experience in handling thousands of comparable transactions.
- We leverage our past experience to deliver results with less effort and fewer billable hours, saving clients money.

Sales and Distribution

Our clients' success depends on quickly closing sales, which in the IT industry often requires complex contract negotiations. We understand the dynamics and challenges of the IT sales cycle, and we help vendors close deals quickly, cost-effectively and with less risk. Whether it is the end-of-quarter crunch or a must-win account, we regularly handle revenue-generating transactions. We can also revamp standard form sales contracts to make them easier to read, negotiate and administer. Additionally, we handle a wide range of distribution, license and alliance agreements, including OEM, VAR, co-branding, teaming and referral agreements.

Corporate and Finance

We help entrepreneurs establish new businesses from the ground up. As your company grows, we can handle its day-to-day legal affairs, including employment matters and contracts. When it comes time to raise capital, we can structure and negotiate angel and venture investments. We also represent investors, and in appropriate circumstances can leverage that experience to provide our clients with strategic advice and introductions.

Protecting Technology and Brands

Young Basile provides turnkey solutions for acquiring and protecting intellectual property assets. With over twenty attorneys registered to practice in the US Patent and Trademark Office, we have prepared and prosecuted thousands of patent applications across a range of technologies and helped our clients establish strong brands through trademark applications. We can also help our clients capitalize on less expensive forms of IP protection, such as copyrights and trade secrets.

Commercial and IP Litigation

We represent IT companies in disputes with competitors, customers, and former employees. Our technical experience is invaluable in effectively handling technology-related litigation.

Representative Clients

Google	GoPro
Acronis	Clear App
Altair	Netflix
IXL	Service Now
Progress Software	Vimeo
Synopsys	